

U.S Bank NA

Project Outline

US Bank is the sixth largest financial services company in the US and the largest in the Northwest. Through mergers and acquisitions, their real estate needs change constantly. With over 150 branches and corporate locations in Oregon and SW Washington, the Bank requires the disposition of excess property, the renegotiation of leases for branches as well as assistance in reconfiguring their corporate presence. With most of the decision makers located in the Midwest, the Bank needs dependable advice in making its real estate decisions.

Services Provided:

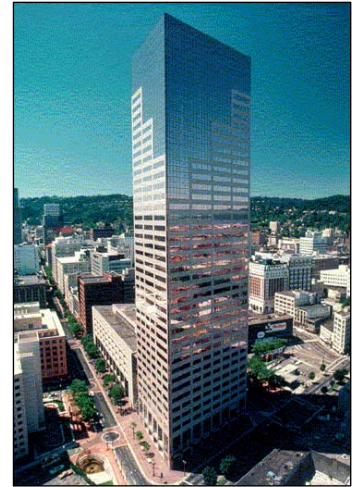
- Landlord Representation (sublease)
- Tenant Representation
- Competitive Market Negotiation
- Transaction Management
- Strategic Planning

How We Added Value:

By understanding the Bank's needs and working with its local personnel, Kidder Mathews has disposed of excess real estate, increased revenue from unused long-term leased premises and renegotiated leases with the Bank's landlords, including the Bank's Tigard Triangle Equipment Leasing Office.



Tigard, Oregon



Portland, Oregon



"The fact that US Bank is one of the largest financial institutions in the country means that we need to be able to have people in the field that we can trust to understand our needs and act on our behalf. Mark Fraser fills that role. He knows exactly what we are trying to accomplish, anticipates next steps and helps us to achieve our goals in Oregon and SW Washington."

Joe Ullrich
Director of Corporate
Real Estate

Tara Dawson
Transaction Manager

