

## TMT Development

### Project Outline

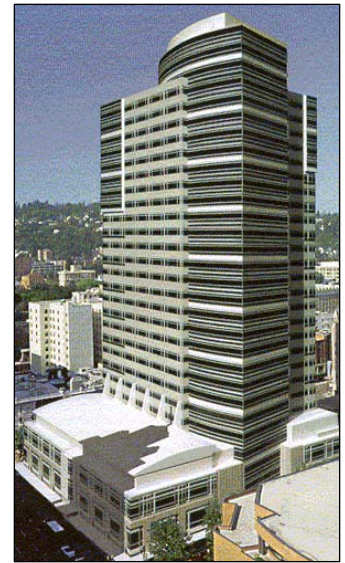
TMT Development is the owner of commercial and office space throughout the Northwest. TMT owns two Class A high-rise office buildings in the Central Business District of Portland. Both have current and upcoming vacancy. In an improving office market, the company's properties were underperforming. Mark and Brandon were engaged to help reposition the properties and to represent the Company to the business and brokerage communities.

### Services Provided

- Landlord Representation
- Competitive Market Negotiation
- Transaction Management
- Strategic Planning

### How We Added Value

By aggressively pursuing new tenancy and working with existing tenants, Mark and Brandon have moved the buildings from underperforming to outperforming the market. By understanding the dynamics of the market and the market's perception of TMT, Kidder Mathews has strengthened the company's position in an improving market.



Portland, Oregon

### **TMT DEVELOPMENT**

*"We are a family-owned business with deep roots in our community and very diversified real estate interests. As we expand our interests Downtown, it is helpful to have team members like Mark and Brandon who understand how we make decisions and what we are trying to accomplish. We value their counsel and hard work on our behalf."*

**Vanessa Sturgeon**  
President