



“A good beginning is half success,” as the ancient Chinese proverb goes. Kidder Mathews is instrumental in Fortune Garden’s establishing presence in the US market. It’s no easy task to find a perfect investment opportunity for any one, let alone a new player in this market. The result of this partnership has exceeded our expectation thanks to our agent’s expertise and dedication.”

- Xiaomeng Liu, Chairman of Fortune Garden Group

**Services Provided**

- Facility needs analysis
- Site selection analysis
- Financial analysis
- Lease negotiation

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**PROJECT OUTLINE**

Fortune Garden Group (富祥集团) came to Kidder Mathews because of Kidder Mathews’s expertise in doing business with Chinese clients. Fortune Garden Group owns a collection of high-end restaurants in Northern China, and wanted to expand to west coast of US starting from greater Seattle market.

**RESULTS**

Kidder Mathews quickly identified opportunities in prime locations in Seattle and Eastside market and worked closely with all stakeholders in this transaction. After three months’ search, Kidder Mathews assisted Fortune Garden Group in successfully acquiring Flying Fish, a high-end seafood restaurant, in booming South Lake Union area. Fortune Garden plans to use Flying Fish as a launching pad for wider expansion.