



**PROJECT OUTLINE**

American Pacific International Capital, Incorporated (APIC) is a private investment company with a diverse array of international holdings and operations. Headquartered in the Pacific Northwest, APIC utilizes its unique access to Asian capital and markets to create a portfolio of quality investments. APIC owns five hotels in San Francisco. In 2013, APIC came to Kidder Mathews seeking help in finding a building to hold as an investment.

**RESULTS**

Kidder Mathews presented several options in San Francisco and on the Peninsula. APIC chose 5 Thomas Mellon Circle, a 4.69-acre waterfront site entitled for the development of 500 housing units. APIC chose 5 Thomas Mellon Circle for its easy access to Highway 101, professional appearance, attractive open space, and very compelling value.

**Services Provided**

- .....
- Facility needs analysis
- Site selection analysis
- Financial analysis
- Sale negotiation
- .....

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