



Commercial Real Estate Solutions

Sophisticated Solutions Since 1969, Kidder Mathews has been delivering results that meet, and often exceed, client expectations. Today, Kidder Mathews is one of the largest independent full service commercial real estate firms on the West Coast, with over 400 real estate professionals and employees in nine offices in Washington, Oregon, and California, and continues to be known for professionalism, integrity, and client centered responsiveness. The firm's unmatched combination of regional expertise, full range of services, and international reach gives the company the ability to respond to virtually any commercial real estate challenge anywhere.

Services

- Commercial Brokerage
- Property Management
- Valuation Advisory
- Consulting
- Project & Construction Management
- Development Management
- Sustainability Practices

Commercial Brokerage

Brokers **200+**

Annual transaction total **\$1.9B**

Most SIORs and CCIMs in the Pacific NW

Kidder Mathews has one of the largest independent brokerage groups on the West Coast, with more than 200 brokers performing \$1.9 billion in transactions annually. Since they see more transactions, their clients benefit from superior market knowledge. The firm also has more brokers with the prestigious SIOR and CCIM designations than any other firm in the Northwest. The brokerage group focuses their expertise in the following specialty groups: industrial, office, retail, investment, multi-family, technology, life sciences, R&D, corporate services, and forestland services.



Property Management

Portfolio **22M+ sf**

Kidder Mathews has one of the largest property management groups in the Pacific Northwest, with a portfolio of over 22 million square feet of industrial, office, retail, and medical/research properties. This group includes a high number of professionals who have advanced designations, with seven RPAs, nine CPMs, five CCIMs, four CPAs, one CSM, two LEED APs, and one FMA on staff. As part of their commitment to service, Kidder Mathews maintains a 24/7 call center to provide quick response and service to clients and their tenants.



Valuation Advisory

Most MAI Appraisers in Washington

Appraisals annually **1,100+**

Kidder Mathews has the largest valuation advisory group in the Pacific Northwest. In addition, the group has the highest number of appraisers who have earned the prestigious MAI designation, making the firm's valuation advisory group widely recognized as the most respected in the Pacific Northwest. The valuation advisory group consists of 30 appraisers, including 14 MAIs, and performs over 1,100 appraisals and consulting assignments each year.



Award Winning Services 2001-2012

PSBJ Largest
Commercial Real
Estate Firm

10 times

PSBJ Fastest
Growing
Companies

5 times

PSBJ 100
Largest Private
Companies

5 times

PSBJ
Best Places
to Work

5 times

Seattle Business
Monthly Best
Places to Work

1 time

Oregon Business
Magazine 100
Best Companies

5 times

Logitech@Pacific Research Center / Newark, CA Leased 263,543 SF



Recent Significant Transactions

Annual Sales

SF 7.5M
\$774M

Associated Grocers	\$91,000,000
Seattle PI Building	\$40,000,000
Puyallup Distribution Center	\$20,300,000
3 Historic Office Building Portfolio	\$19,100,000
Waterford Place Apartments	\$18,200,000
1980 Technology Drive	\$16,321,500

Annual Leases

SF 17M
\$1.1B

Solyndra	506,490 SF
First Student, Inc. @ 8th & Othello Terminal	400,000 SF
Novartis Pharmaceuticals @ 150 Industrial Road	229,640 SF
SoloPower, Inc. @ Marine Drive Distribution Center I	225,250 SF
Subaru of America, Inc. @ 158th Commerce Park	157,500 SF

Assignments

WCV Commercial Properties Portfolio	3.8M SF Managed
University of WA	1.4M SF Managed
LaSalle Investment Management	1.1M SF Managed
Amazon.com Campus	Appraisal
Prudential	Appraisal
Advantis Office Commons	Appraisal

Klahanie Village / Seattle, WA

Sale Price \$22M



Space Needle / Seattle, WA

Appraisal



Contact

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Select Client List

Brokerage

Ace Hardware
Alexandria Real Estate Equities
BioMed Realty Trust, Inc.
Bristol-Myers Squibb Company
ING Clarion
Legacy Partners
PACCAR, Inc.
ProLogis
R.E.I.
RREEF
TIAA-CREF
Univar USA
US Bancorp
WCV Commercial Properties

Property Management

Bristol-Myers Squibb Company
Embarcadero Capital Partners, LLC
Experion Capital, LLC
ING Clarion
Jonathan Rose Companies
LaSalle Investment Management
Pacific Medical Centers
Port of Seattle
State of Oregon
TA Associates Realty
TIAA-CREF
University of Washington
Washington Capital Management
WCV Commercial Properties

Valuation Advisory

Aegon USA Realty Advisors
Bank of America
Bristol-Myers Squibb Company
Deloitte & Touche
KeyBank
Merrill Lynch & Company, Inc.
New York Life
PACCAR, Inc.
Prudential
Safeco Properties, Inc.
University of Washington
US Bancorp
Washington Capital Management
Wells Fargo Bank

Global Strategic Alliance

Kidder Mathews has a global strategic alliance with Binswanger (in-depth knowledge of 103 markets in 34 countries) and Synergis (Hong Kong and the China mainland) to provide leasing, sales, asset management, consulting, and corporate advisory services for industrial, office, retail, investment, life science, and technology properties worldwide. Binswanger serves a vast number of Global 1,000 companies and completed over \$11 billion in transactions last year. Synergis employs over 6,000 professionals and manages more than 24.5 million square feet of commercial properties throughout China. For more information, visit www.binswanger.com or www.synergis.com.hk.

Market Coverage

