TOM TALBOT, SIOR

Executive Vice President, Shareholder

EDUCATION & EXPERIENCE

2004 - PRESENT	Executive Vice President, Shareholder Kidder Mathews, Portland, Oregon
2001 - 2003	Senior Vice President Grubb & Ellis Company, Portland, Oregon
1991 - 2000	Vice President CB Richard Ellis, Portland, Oregon
1988 - 1990	Proctor & Gamble Corporation San Francisco, California
1987	University of Oregon, B.S

CAREER SUMMARY

2020 - 2021	Kidder Mathews Big Hitter
2019 - 2020	Kidder Mathews Big Hitter
2010 - 2011	Kidder Mathews Big Hitter
2002 - 2003	Grubb & Ellis Top 5 Producer
1996 - 2000	CB Richard Ellis Top 5 Producer

AFFILIATIONS

MEMBER from University of Oregon, Charles H. Lundquist College of Business, Eugene, Oregon

MEMBER of Society of Industrial and Office Realtors (SIOR)

SPECIALIZING IN

- Business Park Sales and Leasing
- Industrial Land Sales
- Build-to-Suit Construction
- Business Park Site Acquisition
- Warehouse/Distribution and Manufacturing/Fabrication Building Sales
- Client Lease and Purchase Representation

CLIENT LIST

- Bridge Development
- CBRE Global
- Clarion Partners
- Coremark
- Costa-Oro
- DP Partners
- Harsch Investment
- McLane Foodservice
- Mitchell Lewis & Staver
- Pacific Office Automation
- PacTrust
- Panattoni Development
- Phelan Development
- Principal
- Prologis
- Tri-State Construction

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Kidder Mathews

RECENT PROJECTS

Bridge Development

NEW DEVELOPMENT

Represented a national developer in the acquisition of a 35 acre site. In a competitive bid process, Kidder Mathews provided detailed market information to justify market rents and activity. The project, Bridgepoint I5 will be 675,000 SF of speculative warehouses in an in-fill location providing best in class product.

Prologis

NEW DEVELOPMENT

Represented a national developer in the acquisition of a very challenging 20 acre site. Kidder Mathews negotiated necessary time and economics to solve the wetland impacted site which will have 160,000 SF Class A warehouse.

CBRE Global

LANDLORD REPRESENTATION

Kidder Mathews represented CBRE Global on a lease up of 320,000 SF Cameron Distribution Center to two Tenants, Ashley Furniture and Young's Market. Then Kidder Mathews successfully subleased the Ashley Furniture space shortly thereafter.

Harsch Investment Properties

LANDLORD REPRESENTATION

Kidder Mathews has represented Harsch for 12+ years on two business parks totaling over 600,000 square feet.

Clarion Partners

LANDLORD REPRESENTATION

Kidder Mathews has represented Clarion Partners for 12+ years on four business parks totaling over 1.2 million square feet. Kidder Mathews provides ongoing leasing of vacant space and renewals and consultation.

Mitchell Lewis & Staver

TENANT REPRESENTATION

Kidder Mathews has represented Mitchell Lewis & Staver on a multi-state facility leasing for 15+ years. Projects have been completed for locations in 7 states. Kidder Mathews has partnered with local brokers in all transactions.

Costo-Oro

TENANT REPRESENTATION

Kidder Mathews has represented Costa-Oro in expanding into Oregon and Washington facilities. Projects included leasing and built-to-suit.

McLane Food Service

TENANT REPRESENTATION

Kidder Mathews partnered with a national broker, Jackson & Cooksey, to secure an approximately 170,000 SF specialized facility for McLane Food Service. The initial search included existing and proposed buildings. Ultimately the client purchased land to construct their state of the art facility.

Core-mark

TENANT REPRESENTATION

Kidder Mathews partnered with a national broker, Lee & Associates, to renew and expand within the existing facility. Kidder Mathews provided solid market information on existing building offered for lease or sale as well as land opportunities for build-to-suit.