



## Jason Smith

Senior Vice President, Shareholder  
Tenant Advisory Services

### CAREER SUMMARY

Jason is a recognized market leader in tenant representation and a co-founder of Kidder Mathews’ Tenant Advisory Services, focused exclusively on representing tenants. With an unmatched comprehension of lease language and financial analysis, and the support and depth of the region’s largest full service brokerage firm, Jason delivers a complex range of skills and services to each assignment. Jason’s commitment and passion for achieving the best possible terms for his clients has provided him with outstanding client relationships and new client opportunities.

### CREDENTIALS

Puget Sound SIOR Office Broker of the Year nominee, consistent Kidder Mathews top performer, and lead of Kidder Mathews office broker specialty group.

Jason began his career at Colliers International where he earned multiple “Top Ten Club” awards as part of the firm’s top ten revenue producing Puget Sound brokers. He was also a member of the firm’s “International Awards of Excellence,” an honor recognizing the top producing brokers in the firm.

### COMMUNITY INVOLVEMENT

Jason is a founding board member of Guys Night Out, an annual dinner and auction event benefiting local charities. The event began in 1999 and has raised over \$150,000 for local charities. Jason is also the president of the Bellevue Youth Soccer Club, serving over 1,000 west Bellevue youth.

### EDUCATION

A member of the President’s Honor Roll for six quarters, Jason graduated from Seattle Pacific University with a Bachelor of Arts degree in business administration and a minor in management. Jason was also a four-year scholarship recipient and full-time starter on the nationally ranked Seattle Pacific University Men’s Soccer Team, competing in the National Championship Tournament three out of four years.

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### PARTIAL CLIENT LIST

Drugstore.com	300,000 SF
US Bank	227,000 SF
Eddie Bauer	157,000 SF
RadioFrame	77,000 SF
Ascentium	75,000 SF
180solutions	70,000 SF
Courtlink	50,000 SF
Data Dimensions	50,000 SF
Global Market Insite	45,000 SF
Webforia	35,000 SF
AskMe Corp	35,000 SF
DigiMine	30,000 SF
Microserv	30,000 SF
Crossgain	25,000 SF
Chubb Insurance	25,000 SF
Write Image	22,000 SF
MessageGate	21,000 SF
Lifecenter NW	21,000 SF
Allyis	20,000 SF
Opaware	20,000 SF