



Brian Engelking
Vice President

CAREER SUMMARY

Brian Engelking has over 20 years of commercial real estate experience, specializing in retail leasing, sales and tenant representation. Prior to beginning a career as a commercial broker, Brian successfully owned and operated a chain of 15 video rental stores from 1987-1995, which he eventually sold to a national, publicly traded company.

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REPRESENTATIVE TRANSACTIONS

- Sold vacant Albertson’s grocery in Tacoma, WA
- Leased former Cost Cutter grocery to Burlington Coat in Bellingham, WA
- Leased former Market at Lakeway grocery to Whole Foods in Bellingham, WA
- Leased former Summit Foods grocery to Wilco Farm Supply, Puyallup, WA
- Sold 35,000 square feet of Rite Aid surplus in Kent, WA for \$1,200,000
- Completed several deals with Kimco Realty, including transactions with Verizon Wireless, Bright Now Dental, and West Sound Printing
- Assembled 7-parcel site for Rite Aid with Gramor Development in Hoquiam, WA
- Sold Interstate Bakeries in Lakewood, WA, for \$10 million
- Represented Aaron’s franchisees for seven locations
- Sold vacant KMart store in Sunnyside, WA
- Represented Dickey’s Barbecue Pit, 15 locations

SELECT CLIENT LIST

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- Aaron’s (formerly Aaron Rents)
- Applebee’s
- Development Services America
- Dickey’s Barbecue Pit
- Gramor Development
- Kimco Realty
- Property Development Centers (PDC)
- Great Clips
- Realty Income (RIC)
- Rite Aid
- Simmons Construction
- White-Leisure Development

AFFILIATIONS

- Member ICSC (International Council of Shopping Centers)
- Member Commercial Brokers Association (CBA)
- Licensed as Managing Broker