



**Paula Danker, CCIM**  
Senior Vice President

## CAREER SUMMARY

Paula Danker has been a commercial real estate professional for over 29 years. During this time, she has been directly involved in the sales and/or leasing of over \$600 million worth of transactions in all property types including net leased investments, multi-family, office, industrial, and retail properties.

Over the past fifteen years, she has specialized in investment sales with an emphasis on net leased properties on a nationwide basis and multifamily assets in San Diego County. At Kidder Mathews, she will continue to focus on the exclusive representation of net leased and multifamily owners in property dispositions and buyers in property acquisitions.

Consultation services are also provided for asset valuation, investment analysis, market analysis, and portfolio consultation. Her main focus is to assist clients in building wealth in their real estate portfolios through the use of strategic disposition and acquisition strategies.

Paula's CCIM education, market knowledge and extensive background in real estate brokerage and asset management make her uniquely qualified to problem solve and create value in each client transaction.

## PROFESSIONAL AFFILIATIONS

- CCIM Institute: Certified Commercial Investment Member since 1999
- Board of Directors – San Diego Community Housing Commission
- Board of Directors – San Diego Occupational Training Services
- California Real Estate Broker's License
- Member - San Diego Association of Realtors
- Top producer – Commercial Facilities, Inc. 2009-2016
- Top 5 – Voit Commercial Brokerage 2004
- Rookie of the Year – CBRE 1990

## EDUCATION

- San Diego State University - Bachelor of Science degree, Business Administration, Psychology Minor

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## Paula Danker, CCIM continued

### RECENT TRANSACTIONS

Site	City, State	Transaction Type	Size	Price
4453 North Avenue	San Diego CA	Apartment – 9 units	6,300 SF	\$2,095,500
KFC/Taco Bell	Newaygo, MI	Investment NNN	2,200 SF	\$1,865,000
Dunkin' Donuts	Clearwater, FL	Investment NNN	1,680 SF	\$1,690,000
Walgreens	Grand Rapids, MI	Investment NNN	14,820 SF	\$5,696,000
Vacant Restaurant Building	Concord, NC	Retail - Restaurant	5,037 SF	\$1,750,000
Bush's Chicken	Eagle Pass, TX	Investment NNN	3,176 SF	\$1,800,000
KFC & Long John Silver's	Marysville, MI	Investment NNN	3,295 SF	\$905,000
Jack in the Box	Des Moines, WA	Investment NNN	2,397 SF	\$3,600,000
10503 Mission Gorge Rd	San Diego, CA	Office Building	2,125 SF	\$548,160
Captain D's	Clanton, AL	Investment NNN	2,755 SF	\$1,450,000
Jack in the Box	Houston, TX	Investment NNN	2,291 SF	\$975,000
Jack in the Box	Berkeley, MO	Investment NNN	±1,774 SF	\$1,421,329
425 25th St	San Diego, CA	Land/Development	±10,498 SF	\$699,000
1085 Palm Ave	Imperial Beach, CA	Land	29,665 SF	\$1,275,000
1024-1044 Greenfield Dr	San Diego, CA	Apartment - 8 units	N/A	\$1,385,000
Starbucks Corporate	Grand Prairie, TX	Net Leased Investment	±1,774 SF	\$1,421,329
Applebee's	Winchester, KY	Investment NNN	±5,560 SF	\$1,789,000
Outback Steakhouse	Surprise, AZ	Investment NNN	±6,163	\$4,930,000

## Paula Danker, CCIM continued

### RECENT TRANSACTIONS (CONTINUED)

Site	City, State	Transaction Type	Size	Price
Jack in the Box/Chevron Fuel/C-Store	Sulphur, LA	Investment NNN	±5,500 SF	\$2,580,000
Dollar General	Weatherford, TX	Investment NNN	±9,100 SF	\$1,478,000
Jack in the Box	Gilmer (Dallas), TX	Investment NNN	±1,985 SF	\$1,602,990
Jack in the Box	St. Louis, MO	Investment NNN	±3,195 SF	\$1,298,571
Hardee's	Le Roy, IL	Investment NNN	±1.4 Acres	\$1,550,000
7-Eleven	Virginia Beach, VA	Investment NNN Fuel/ C-Store - Ground Lease	±3,043 SF	\$1,765,418
7-Eleven	Charlotte, NC	Investment NNN Fuel/C-Store	±1,920 SF	\$1,788,462
Jack in the Box	San Antonio, TX	Investment NNN	±2,412 SF	\$1,972,543
Raising Cane's	Houston, TX	Investment NNN Ground Lease	N/A	\$3,500,000
Jack in the Box	Boise, ID	Investment NNN	±0.33 Acres	\$1,568,750
Pollo Tropical	Allen, TX	Investment NNN	±1.156 Acres	\$3,300,00
Taco Cabana	Mesquite, TX	Investment NNN	±1.01 Acres	\$3,300,000
Taco Cabana	Frisco, TX	Investment NNN	±3,544 SF	\$3,825,000
Jack in the Box	Laredo, TX	Investment NNN	±46,560 SF	\$1,750,000
Fatz Cafe	Concord, NC	Investment	±5,037 SF	\$1,787,300
Taco Bell	San Antonio, TX	Investment NNN	±2,230 SF	\$1,663,385
Jack in the Box	Hermosa Beach, CA	Investment NNN	±1,869 SF	\$1,117,800
Hardee's	Murfreesboro, TN	Investment NNN	±3,344 SF	\$1,714,000

## Paula Danker, CCIM continued

## RECENT TRANSACTIONS (CONTINUED)

Site	City, State	Transaction Type	Size	Price
Denny's	Rapid City, SD	Investment NNN	±5,500 SF	\$1,946,791
KFC / A&W	Waterford, MI	Investment NNN	±3,125 SF	\$1,080,000
Sherwin Williams	Colorado Springs, CO	Investment NNN	±6,000 SF	\$1,290,000
1410-1430 38th Street	San Diego, CA	Multifamily	15 units	\$1,500,000