Kidder Mathews

BRIAN CLAPP

Senior Vice President, Shareholder

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Brian focuses on office sales and leasing in the greater south Puget Sound markets.

Brian joined Kidder Mathews early in 2003. Over the last 21 years, Brian has been involved in hundreds of commercial real estate transactions, totaling well over 10 million square feet.

Brian assists landlords/sellers and tenants/buyers with property analysis, and the negotiation process, as it relates to leasing and selling or purchasing properties. Brian is a highly-motivated and responsive professional who prides himself on his follow through and communications skills.

Prior to joining Kidder Mathews, Brian spent 15 years in sales and marketing management in the telecommunications industry working for such organizations as Pacific Northwest Bell, U S WEST, and Advanced Telcom Group (a General Electric Subsidiary).

PROFESSIONAL INVOLVEMENT

Professional involvement includes the Commercial Brokers Association (CBA), Washington State Commercial Association of Realtors (WSCAR), and various courses from the CCIM Institute. Additionally, Brian was awarded the 2004-2005 Kidder Mathews Rookie of the Year for his top production.

REPRESENTATIVE TRANSACTIONS

542K SF	Leasing and sale of SeaTac Office Center
500K SF	Leasing and sale of Gateway Corporate Center in Tukwila
330K SF	Leasing of Time Square in Renton
200K SF	Lease-up and sale of Washington Tech Center in Renton
173K SF	Leasing of Stadium Innovation Center project
150K SF	Leasing of Oakesdale Center in Renton
64K SF	Lease-up and sale of Southcenter Place project in Tukwila
40K SF	Representation of Kiewit Corporation in Renton & Federal Way

SELECT CLIENT LIST

- Affinus Capital
- American Life, Inc.
- Farmers Insurance
- Ferguson Construction
- Greenbridge Investment Partners
- Healthcare Realty Trust
- Kiewit Corporation
- KingLasik
- Lincoln
- Steel Wave
- Merlino Properties
- Nicola Wealth
- RREEF Real Estate Investments
- SEBCO
- Shelby Company
- Vero