



Jeff R. Brown
Senior Vice President, Partner

CAREER SUMMARY

Jeff Brown has over 11 years of experience specializing in industrial leasing and investment sales along the I-5 corridor. Jeff focuses on all submarkets from I-8 south to Otay Mesa, which includes Sports Arena/Morena, Downtown, East San Diego, National City, Chula Vista and Otay Mesa.

Jeff has successfully negotiated lease and sales transactions totaling approximately 4.4 million square feet with a total consideration of over \$590 million. Recent transactions include selling the Amazon building located at 2727 Kurtz Street, a 63,336 SF industrial building for \$16,300,000 (\$257/PSF) and 2717 Kurtz Street, a 28,600 SF distribution building for \$6,700,000 (\$234/PSF). Jeff also represented Courtesy Chevrolet in leasing its new repair facility at 3101 Moore Street and 3145 Moore Street in the Sports Arena submarket.

EDUCATION

Bachelor of Arts in Theatre, San Diego State University

SIGNIFICANT ASSIGNMENTS

Dornoch Court Properties, San Diego, CA	±336,675 SF
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4370 Jutland Drive, San Diego, CA	72,716 SF
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SELECT CLIENT LIST

- Bixby Land Company
- Courtesy Chevrolet
- Karl Strauss Brewing Company
- Kimco
- LBA Realty
- PacVentures
- SR Commercial
- RAF Pacifica Group
- Real Term Logistics
- Westcore Properties